

Community Outreach

U.S. EPA Awards \$1 Million Grant to Research Impact of Drought on Water Quality

■ Page 2

Sub-Bid Request Ads

■ California Pages 3-8

Workforce Development

Cypress Mandela Pre-Apprentice Training Program

■ Page 4

Public Legal Notices

California

■ Pages 9-10

Access to Capital

100 Most Active SBE 7(a) Lenders

■ Page 11

SMALL BUSINESS EXCHANGE

Vol 31, Edition 35 • NOVEMBER 19, 2015

Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

PURCHASING

Business Outreach Committee (BOC)

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES) (Partial Listing):

ALAMEDA-CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)

Seung Cho
Contracting, Administration, and Fiscal Resource Manager
(510) 208-7472 or scho@alamedact.org

Bus Rapid Transit - Bid Package III Construction
Issue Date*: Nov 2015
Est.\$: 80-100M

Bus Wash Systems A & E Services
Issue Date*: Nov 2015
Est.\$: TBD

Division 6 Concrete Rehab Construction
Issue Date*: Nov 2015
Est.\$: TBD

Operations Control Center Relocation Construction
Issue Date*: Dec 2015
Est.\$: TBD

BAY AREA RAPID TRANSIT (BART)

Ron Granada
Senior Civil Rights Officer
(510) 464-6103 or RGranad@bart.gov

District Wide Post Bid Small Business Support Services
Issue Date*: Oct 2015
Est.\$: 2M

Station Access, Path & Wayfinding Improvement at Pittsburg & N. Concord
Issue Date*: Oct 2015
Est.\$: 1M

Spur Track at Oakland Shops
Issue Date*: Nov/Dec 2015
Est.\$: 8M

You can view the rest at:
http://www.transbaycenter.org/uploads/2009/07/BOC_Newsletter_NO_29_Fall_2015.pdf

Source: www.transbaycenter.org

“My Brother’s Keeper” Millennial Entrepreneurs Video Series Unveiled



Mike Muse: The Music Man and Political Provocateur

The U.S. Small Business Administration’s My Brother’s Keeper Initiative is unveiling a new video series hosted by Mike Muse, the SBA MBK Millennial Entrepreneur Champion. Muse engages with several successful Millennial entrepreneurs in the world of music, fashion and technology as they reveal their innermost truths about their paths to and through entrepreneurship. Celebrity Stylist and Designer, Ty Hunter (Beyoncé, Served-Fresh™), jumpstarts the series and talks about his path in transitioning from working in the health-care industry before following his passion of fashion and styling. Host, Mike Muse, gets Hunter to speak candidly on how he’s building his personal brand, risks and fears, success, his time working with Beyoncé and why he compares himself to Janet Jackson.

“I am proud to announce the launch of this exciting new video series showcasing our MBK Champion Mike Muse and the incredible talent and success stories of Millennium entrepreneurs in lifestyle industries. Through the stories of these successful entrepreneurs we want to inspire and empower millennials to discover the resources to follow their passion in business and make them competitive in the global marketplace,” said SBA

Administrator Maria Contreras-Sweet. “Studies show that Millennials represent the most diverse age group in history. Together, we will support President Obama’s My Brother’s Keeper Initiative by training young people in many of our underserved communities with SBA resources, so that they can dream big and propel the entrepreneurial spirit of their generation forward.”

“It was such an honor to be a part of the My Brother’s Keeper Millennial Entrepreneurs Initiative,” said Ty Hunter. This project has allowed me to tell my life story, all the ups and downs of it and in the process, hopefully, motivate others in a positive way. What made me jump on this project so quickly was the great way it highlights men of color from every aspect of life, which is so important. It was an awesome experience and a moment I will cherish forever,” Hunter continued.

The SBA and Mike Muse are building upon momentum from the Champion initiative. Last month, Mike Muse and the SBA, in collaboration with the Academy of Motion Picture Arts and Sciences and Overbrook Entertainment, held the first ever Careers in Film Summit in the Goldwyn

■ Continued on page 2

Industrial Magic with Industrial Medicine for South Norfolk business

Company Name: Taylor Made Diagnostics
Location: Chesapeake

Walking into Taylor Made Diagnostics’ office condo, the sights and sounds are not what you’d expect from a typical medical office. They were aggressive in purchasing a spot in a recently constructed office building in Chesapeake’s industrial South Norfolk with Norfolk Naval Shipyard’s huge cranes to the east and to the northeast is the heart of Norfolk with BAE Systems, Colonna Shipyard and hundreds of Department of Defense support contractors. It is no accident that Taylor Made Diagnostics picked the location site centrally located in the heart of an industrial community and

within minutes of Hampton Roads cities. While their familiar name may tempt you to believe they make or fix golf products, in fact they are an industrial medicine firm that focuses on health, wellness and prevention of workplace illnesses and injuries. Being in an industrial area puts Taylor Made Diagnostics in the center of their target clients.

Owner Caroline Taylor is like a cross between Warren Buffett and Goldie Hawn. She’s a true entrepreneur who sees the big picture and knows the sky’s the limit. You’ll instantly notice her warm personality and sense of humor. She uses humor to peak attention and relax her audience. Her latest marketing swag is a prescription bottle labeled

“laughter tablet; generic for hilarity.” Directions on the bottle say to take one as needed, followed by a smile. Of course, it’s only filled with breath mints, but is always an excellent icebreaker with clients.

As an experienced registered nurse, she has the perfect temperament to run a small business. She brings a lot of confidence and positive energy to the office. That energy is the foundation of her hiring methods - find people who are personable and coachable versus hiring the most technical person. Her experience proves that someone with those traits will stay longer fitting into the orga-

■ Continued on page 10

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Dungeness Crabs currently are being harvested from Washington. Add a loaf of San Francisco’s finest Sourdough and white Clam Chowder to your order.



See Page 6 for more info

Community Outreach

U.S. EPA Awards \$1 Million Grant to Research Impact of Drought on Water Quality

The U.S. Environmental Protection Agency announced a \$1 million grant to the Public Policy Institute of California (PPIC) to conduct research on the effects of drought and extreme weather on the state's water resources. The study will examine the conditions that contribute to the current drought, looking at the effect decreased water supply and unpredictable water quality have on agriculture, the environment, and the hydropower sector in both urban and rural settings.

"We're already seeing the harmful effects of droughts and extreme weather on the environment and economy," said Jared Blumenfeld, EPA's

Regional Administrator for the Pacific Southwest. "Our goal in investing in this research is to gain innovative solutions that reduce the risks associated with inadequate drought preparedness."

"EPA's support will enable us to build on lessons from the current drought that can make California and other western states more resilient in a changing climate," said Ellen Hanak, Director of PPIC's Water Policy Center.

The increased demand on water resources, climate change, population growth and aging water infrastructure systems pose substantial threats to water quality and public health, which are intensified during a drought. The grant will examine

previous response to drought conditions at the federal, state and local level to determine the most effective and sustainable management system. PPIC will also study climate adaptation strategies and develop drought simulations on the outcome of statewide "dry runs" to test the success of a particular approach.

To conduct the work, PPIC has assembled an interdisciplinary team including experts from UC Davis and several other leading California universities. The study will also have an extensive engagement program involving workshops aimed at providing results to policymakers and water quality experts.

EPA Region 9 is working with all levels of government, tribes, and NGOs to improve sustainable water management in response to the ongoing drought. This includes identifying tools to build long-term resiliency to future water supply shortfalls. Key actions are assisting water utilities to identify and address losses from their water distribution systems, advancing innovation in wastewater recycling, promoting stormwater capture for non-potable use and to replenish groundwater, and working with industry and consumers to conserve water through efficient fixtures and practices.

Source: Environmental Protection Agency,

Mayor Lee's Statement on OCII Approval of Golden State Warriors Event Center In Mission Bay

Mayor Edwin M. Lee issued the following statement on the Commission on Community Investment and Infrastructure (OCII) unanimously certifying the Final Subsequent Environmental Impact Report and approving the Golden State Warriors Event Center and Mixed-Use Development on Blocks 29-32 in Mission Bay South:

"We have reached yet another important milestone on the path to bring the NBA champion

Golden State Warriors back home to San Francisco. This rigorous and comprehensive study demonstrates the commitment of the City, the Warriors, UCSF, and the community to make sure the arena works for everyone. I thank the Commission for approving this important project and moving it forward.

With support from UCSF, the biotech community, the Mission Bay Citizens Advisory Com-

mittee, our labor partners, and others, the new privately-financed Warriors event center will provide year-round jobs for our residents, revenue for more transportation and open space in the neighborhood and revenue for all types of City services.

The Warriors will create a new legacy and inspire a new generation of fans when they return to San Francisco. Our Mission Bay is an incredible innovation ecosystem and a hub for technology,

healthcare and more. But, it will not be complete until the Warriors return home to a brand new state-of-the-art event center."

The Golden State Warriors Event Center and Mixed-Use Development on Blocks 29-32 in Mission Bay South will be moving through additional regulatory approvals in the coming weeks.

Source: <http://www.sfmayor.org>

"My Brother's Keeper"

Continued from page 1

Theatre at the Academy in Los Angeles. The summit aimed to inspire the next generation of entrepreneurs through highlighting the careers and entrepreneurial opportunities available in the film industry.

"As this generation begins to reach the peak age for entrepreneurship, the initiative seeks to inform, engage and inspire them," said Mike Muse. "From how to impact with social media to funding and monetizing your personal brand, what sets each video apart is that they are, in fact, a deconstructed business plan showcasing how Millennials can start their own companies on their own terms," Muse added.

The MBK Millennial Entrepreneur Champion video series will debut on www.BizMyWay.com (#BizMyWay) with Ty Hunter during Global Entrepreneurship Week on November 16, continuing with Reggie Miller, founder of Iced Media and Jason Mowatt, Co-Founder of Trillectro. Additional entrepreneurs will be announced in the coming months.

ABOUT THE MY BROTHER'S KEEPER MILLENNIAL ENTREPRENEUR CHAMPION

On June 19, 2015, Mike Muse was appointed as the SBA My Brother's Keeper Millennial Entrepreneur Champion. Together, with the U.S. Small Business Administration, Muse will provide education, exposure, support, and coaching to help entrepreneurs create businesses that benefit themselves and enrich their communities. Learn more at www.BizMyWay.com.

ABOUT MIKE MUSE

Former industrial engineer Mike Muse is CEO of the record label Muse Recordings. He has established himself as a strategic outreach and engagement expert who is leading the conversations around the country on the business of music, pop culture and its intersection with politics. Additionally, he is a frequent lecturer at the University of Michigan Ross School of Business, Columbia University, Berklee College of Music, and the Wharton School of Business. He has served in key lead-

Continued on page 6



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Public Policy

Fargo: Center of a Vibrant Entrepreneurial Ecosystem

Congressional Testimony From: Maria Contreras-Sweet

Thank you, Senator Heitkamp, for convening this hearing and for your leadership in the Senate to support North Dakota's small businesses, including Fargo/Morehead's vibrant startup community.

North Dakota's GDP and personal income have grown faster than virtually any other state over the past decade, while your 3.1 percent unemployment rate is the second-lowest in the country. This progress is attributable almost exclusively to the North Dakota's small business sector.

According to the 2011 census, 98 percent of North Dakota's firms are classified as small businesses and 54 percent of firms here are microbusinesses with four employees or less. Here in Fargo, we're proud to be part of one of the Northwest's most vibrant entrepreneurial ecosystems. The startup scene here has attracted national

attention, and rightly so. It owes much of its success to the collaborative nature not only of individuals, but also educational institutions, private organizations, government entities and business organizations.

The desire to see others succeed, especially in a competitive small business environment, is spurred by a unique culture of mentorship cultivated by those who have succeeded and failed in past ventures. I understand this often referred to colloquially as "North Dakota nice."

The SBA's North District Office has sought out opportunities to support entrepreneurs not only through our delivery of SBA programs and services, but also through formal and informal community organizations, gatherings, and initiatives. This includes organizations and events such as Emerging Prairie, Startup Weekend, Women's Startup Weekend, 1 Million Cups, Startup Drinks, E-commerce Breakfasts, Fargo Startup House, hackathons, and the incu-

bator at NDSU Research and Technology Park. The SBA has been a proud partner in many of these efforts, helping to recruit new participants and coach entrepreneurs as they start up and scale up their enterprises.

The SBA plays an important role in ensuring North Dakota's entrepreneurs have access to capital and financing. I'm a former community banker. Since I joined the SBA, I'm proud to report that we've supported \$146 million in lending to North Dakota's entrepreneurs. In the last year, our lending is up statewide by 22 percent.

Senator: I know you sat on the Industrial Commission as Attorney General, and I want to acknowledge the unique role played by the Bank of North Dakota. By using state resources to finance small businesses and bring down interest rates, the Bank plays a critical role in alleviating cash flow problems and giving entrepreneurs the ability to invest in new equipment, new jobs, and higher wages.

At the SBA, we're focused on assisting both small Main Street startups and high-growth small firms here in North Dakota.

We're proud of the work of our SBA microlender here in Fargo, Lake Agassiz Regional Development Corporation. Not only have they approved 22 microloans totaling \$460,000 since the beginning of FY14, they've provided technical assistance to help local startups manage their working capital.

The SBA is equally focused on funding high-growth, high-tech startups through the SBA's Small Business Innovation Research Program and the Small Business Technology Transfer Program. These programs help "de-risk" discovery and level the playing field with larger corporations. Statewide, there are currently 142 open SBIR and STTR awards totaling more than \$32 million. SBA

■ Continued on page 9

SUB-BID REQUESTS CALIFORNIA

AECOM • MSS • TELACU, A Joint Venture

REQUEST FOR BIDS & NOTICE OF INTEREST

AECOM • MSS • TELACU, A Joint Venture, is bidding on the following project as a Prime Contractor:

**Document Control, Project Control and Support Services
Mira Loma Women's Detention Center (RFP No. AED7740000)**

Bid Date: 12-3-15

AECOM • MSS • TELACU, A Joint Venture, is seeking qualified Community Business Enterprises certified by Los Angeles County with expertise in document controls, project controls, and support services for the design-build delivery of the Mira Loma Women's Detention Center in Lancaster, CA. We would welcome information from qualified firms with expertise in the following professional service areas:

- | | |
|---|--|
| 1) Document Control | 6) Planning and development of post-occupancy maintenance schedule |
| 2) Scheduling | 7) Management/documentation for Equipment Procurement, Planning, and/or Installation |
| 3) Estimating | 8) Safety |
| 4) Cost Control | 9) Community outreach and local worker hiring support |
| 5) Management of user-occupancy planning and intermittent move/transition | |

This proposal is in alignment with the County of Los Angeles' CBE Program and certified CBEs are encouraged to respond. The RFP may be provided to interested firms, if needed. In addition, the AECOM • MSS • TELACU, A Joint Venture can provide assistance to firms in obtaining bonds, lines of credit and insurance required by the contract documents.

According to the RFP requirements, any firm selected shall be exclusively committed to the AECOM • MSS • TELACU, A Joint Venture team, and cannot be included in any other proposal for the Los Angeles County Mira Loma Women's Detention Center or Consolidated Correctional Treatment Facility.

Interested firms should email (preferred) preliminary qualifications (one page firm overview, key staff information, a relevant project list) and SBE/CBE certifications for review to SBE@SBEInc.com or fax to the Small Business Exchange at 415.778.6255, by 5:00 PM, Friday, November 20, 2015.

AECOM

515 S. Flower Street, 8th Floor, Los Angeles, CA 90071
Attn: Elaine Chan (elaine.chan@aecom.com)

Looking for Subcontractors, Vendors, and Suppliers?



Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



IMPORTANT NOTICE TO DBE

If you are a Disadvantaged Business Enterprise (DBE) who is serious about participating in state and federal DOT construction projects, you need to be listed in the SBE Database®.

Visit www.sbeinc.com or call 1-800-800-8534 to join.

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Contact us at 800-800-8534 or sbe@sbeinc.com

Workforce Development

About Cypress Mandela

The Cypress Mandela Training Center is housed in a 71,000 plus square foot facility at 977 - 66th Avenue in East Oakland. The Center staff possesses extensive experience in construction fieldwork and construction project management.

Mission Statement

The Cypress Mandela Training Center is a community based organization dedicated to improving the lives of the people it serves by providing pre-apprentice construction and life skills training along with employment assistance.

The Cypress Mandela Pre-Apprenticeship Training Program was created in 1993 in response to the damage and subsequent rebuilding resulting from the 1989 Loma Prieta Earthquake. Its original mission was to provide local residents with training and employment in repairing damaged freeways. In 1998 the Cypress Mandela Training Program merged with the Women in Skilled Trades Program, which originated at Laney Community College. This combined pre-apprentice training program functioned under the auspices of the Oakland Private Industry Council. In 2004

the Cypress Mandela Training Center, Inc. was formed as an independent non-profit corporation.

Our Programs

Significant elements of the curriculum include both classroom and hands-on instruction in:

- Applied math for construction purposes
- Environmental training
- Introduction to cement work
- Introduction to framing, form and foundation work
- Introduction to structural steel and ironwork
- Job safety
- Orientation to the construction industry and the apprentice structure
- Tool and material identification
- Site surveying
- Blueprint reading

■ Continued on page 9



SUB-BID REQUESTS CALIFORNIA

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

LBE/DBE Subcontractor/Supplier Bids Requested For:

**Southeast Water Pollution Control Plant 521/522 and Disinfection Upgrades
City and County of San Francisco Public Utilities Commission**

Contract No. WW-613

Bid Date: December 10, 2015 until 2:00PM

Fax all quotes to 510-777-5099

Requesting certified LBE/DBE Subcontractor and Supplier Quotes on: **Misc. Supplies, Safety, Sand & Gravel, Asphalt, Concrete & Cement, Reinforcing Bar Section, Steel, Doors & Frames, Lumber, Electrical & Signals, Tools, Staking, Signs, Structure Excavation, Structure Backfill, Seal Coat, Concrete Structure, Waterproofing, Steel Structures, Clean & Paint Steel, Downdrain, Misc. Iron & Steel Frame, Fencing, Air Conditioning/Sheet Metal, Heating, Electrical, Trucking, Carpentry, Roofing, Masonry, Plumbing, Painting Structures, Fuel Systems, Construction Clean Up, Coring, Equipment Rental**

Hard copy versions of plans, specifications and bidding documents are available at 525 Golden Gate Avenue, 1st Floor, Customer Service Desk, San Francisco, CA 94102. Contract documents are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Fernando DeLeon by phone at (510) 777-5086.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE/SBE Subcontractor/Supplier Bids Requested For:

**Recycled Water Reliability Upgrade Project
West County Wastewater District**

District Project No. 15PP503

Bid Date: December 18th, 2015 until 2:00PM

Fax all quotes to 510-777-5099

Requesting certified DBE/SBE Subcontractor and Supplier Quotes on: **Safety, Sand & Gravel, Pilings, Concrete & Cement, Reinforcing Bar Section, Lumber, Electrical & Signals, Building Material, Construction Staking, Grading, Structure Excavation, Structure Backfill, Hydroseeding, Erosion Control, Aggregate Subbase, Aggregate Base, Portland Cement & Concrete Pavement, Cast-In-Drilled-Hole Concrete Piling, Concrete Structure, Steel Structures, Plastic Pipe, Welded Steel Pipe, Drainage Pumping Equipment, Misc. Iron & Steel Frame, Metal Railing, Trucking, Heavy Construction Equipment Rental, Demolition**

Contract documents are available on the owner's website at <http://wcvd.govoffice3.com/>. Contract documents are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Fernando DeLeon by phone at (510) 777-5086.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

RELATED

RFP FOR GOODWILL SITE:

Mechanical, Electrical, Plumbing, Fire Protection & Precast/GFRC

RFP DUE DATE: Monday, December 7th, 2015

Related California ("Developer") is seeking firms interested in providing Mechanical, Electrical, Plumbing, Fire Protection, and Precast/GFRC.

The Project is to demolish most of the two existing buildings on the project site and construct a mixed-use development with two components, a residential and retail development and an office development and permit center to be occupied by several City and County of San Francisco departments.

Pre-Submittal Workshop (Not Mandatory):

Thursday, November 19th, 2015 (9:30 am to 11:30 am)

SFPUC Contractor Assistance Center

5 Thomas Mellon Circle, # 168, San Francisco 94134

Local Business Enterprises (LBEs) —including MBEs and WBEs— are encouraged to respond.

Contact: Harold Hill at hhill@related.com

CAHILL CONTRACTORS, INC.

Contact: Julie Park • estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified

SBE Subcontractors and Suppliers for the ALL TRADES* except the following trades that have already bid:

Earthwork / Soil Cement Columns / Structural Concrete / Structural Steel / Elevators / Metal Stairs / Design Build: EBM / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar

***For a detailed list of bidding trades please contact Julie Park at Cahill.**

TRANSBAY BLOCK 7 (REMAINING TRADES)

This is an OCII project with construction workforce and prevailing wage requirements.

Transbay Block 7

255 Fremont Street • San Francisco, CA 94105

Bid Date: 12/1/15 @ 2 PM

Voluntary Pre-bid Meeting on 11/27/15 at 10:00 AM at Cahill Contractors, 425 California Street, Suite 2200, San Francisco, CA 94104.

There will not be a job walk.

Homeowners encouraged to apply for funds to brace and bolt their homes



Next year, 1,000 homeowners across the state will receive up to \$3,000 to seismically retrofit and protect their homes from earthquake damage. The Earthquake Brace + Bolt program is expanding to include more than 150 ZIP codes in vulnerable areas in Northern and Southern California.

State officials and earthquake experts joined Pasadena homeowners on November 18 took advantage of funds from the program to retrofit their 1927 bungalow.

Assemblymember Adrin Nazarian (D-Sherman Oaks) secured \$3 million in the 2015-2016 state budget to expand the program to more homeowners in earthquake-prone areas across California. Eligible homeowners can apply for funding to retrofit their homes in January at EarthquakeBraceBolt.com.

"Expanding the Brace + Bolt program to 1,000 new homes is an important step forward in preparing California for a large earthquake," stated Assemblymember Adrin Nazarian. "Bracing and bolting homes to their foundation can help protect property and save lives. I look forward to continuing our work with Governor Brown, Insurance Commissioner Dave Jones and the Legislature to make further improvements to Californians' seismic safety."

United States Geological Survey seismologists predict a major temblor is likely to strike California, causing serious damage to millions of homes and residential structures. There are more than 1.2 million vulnerable homes in California that need retrofitting to protect them.

"The California Earthquake Authority developed the Earthquake Brace + Bolt program because we know mitigation works," said Glenn Pomeroy, CEO of the California Earthquake Authority. "This funding allows an additional 1,000 Californians to make their homes a safer place."

Homes eligible for an Earthquake Brace + Bolt retrofit have a crawl space under the first level with a short, weak, wood-framed wall called a cripple wall and are typically built before 1979. This retrofit bolts an older home to its foundation and adds bracing around the perimeter of the crawl space in order to keep it from sliding or toppling off its foundation during an earthquake.

"I knew my 1920s home needed bolting but didn't fully appreciate the peace of mind I'd feel after the work was done," said Deena Willis, a Pasadena homeowner and Earthquake Brace + Bolt program participant. "I feel safer knowing my house has been strengthened and am thankful that this program made it possible."

"Homeowner insurance policies do not cover earthquake damage. We encourage all Californians to take steps to protect their homes before the next major earthquake strikes," said Insurance Commissioner Dave Jones, who serves on the Board of the California Earthquake Authority. "Thanks to the leadership of Assemblymember Adrin Nazarian, the Earthquake Brace + Bolt program has expanded so more Californians can protect their homes."

If an unsecured house is damaged during an earthquake, homeowners can face hundreds of thousands of dollars in repair costs, while the cost of bracing and bolting a home averages between \$3,000 and \$5,000.


Media Notes:

- Photos and video footage of the Pasadena event will be available at <http://bit.ly/EBBPressConference>.
- The program's grants are income-tax exempt at the state level.

- To apply for the program, homeowners should visit EarthquakeBraceBolt.com.
- View the 2016 program ZIP codes at <https://www.earthquakebracebolt.com/Homeowner-Registration>.
- To help homeowners find contractors, the Earthquake Brace + Bolt website offers a list of contractors who have successfully completed Federal Emergency Management Agency seismic retrofit training.
- Contractors interested in doing residential retrofits are encouraged to register on the EBB website and complete the free training.
- The Earthquake Brace + Bolt program was introduced in 2013 by the California Residential Mitigation Program, which is a joint power authority between the California Earthquake Authority and the Governor's Office of Emergency Services.
- Houses that meet the state building code retrofit criteria typically are:
 - Constructed before 1979;
 - Built on a level or low slope site;
 - Constructed with a four-foot (or less) cripple wall under the first floor;
 - And have a raised foundation.

Source: <http://www.insurance.ca.gov>

California Sub-Bid Request Ads



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534 • Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the City of Pinole, Pinole-Hercules Water Pollution Control Plant Upgrade Project in Pinole, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Pinole-Hercules Water Pollution Control Plant Upgrade Project
Contract No. 000101
Owner: City of Pinole
Bid Date: December 10, 2015 @ 10:00 A.M.
Disadvantaged Business Enterprises (DBEs)

Disabled Veteran Business Enterprises (DVBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Small Businesses in a Rural Area (SBRA), Labor Surplus Area Firms (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Structural Concrete, Clear & Grub, Dewatering, Doors & Windows, Demolition, Electrical, Equipment, Erosion Control, Fencing, Hazardous Abatement, HVAC, Lime Treatment, Masonry, Metals, Paintings & Coatings, Piping & Valves, Potholing, Sawcutting, Shotcrete, Specialties, Street Sweeping, SWPPP, Support of Excavation, Thermal & Moisture Protection, Trucking & Hauling & Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, DVBE, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due December 4, 2015 and
Quotes NO LATER THAN December 9, at 5 PM.


Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co., 4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment. 100% Performance Bond and Payment Bonds are required for this project.

American Iron and Steel requirements apply.
An Equal Opportunity Employer
CA Lic. #433176



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534 • Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the West County Wastewater District, Recycled Water Reliability Upgrade Project in Richmond, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Recycled Water Reliability Upgrade Project
Project No. 15PP503
Owner: West County Wastewater District
Bid Date: December 18, 2015 @ 2:00 P.M.
Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete, Masonry, Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Clear & Grub, CIDH-Piling, Grouting, Dewatering, Electrical, Equipment, Grading, HVAC, Joint Sealant, Landscaping, Masonry, Metals, Paintings & Coatings, Piping, Valves & Gates, Instrumentation & Controls, Shoring, Signage, Street Sweeping, SWPPP, Support of Excavation, Thermal & Moisture Protection, Trucking & Hauling, Joint Sealant, FRP Fabrication & Demolition.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due December 11, 2015 and Quotes
NO LATER THAN December 17, at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

Performance Bond, Payment Bonds & Supply Bond may be required for this project.

Clean Water State Revolving Fund Provisions apply.
American Iron & Steel (AIS) requirements apply.

An Equal Opportunity Employer
CA Lic. #433176

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SUB-BID REQUESTS CALIFORNIA

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

Recycled Water Reliability Upgrade Project District Project No. 15PP503
Engineer Estimate: \$23,700, 000 – 472 Calendar Days
Bids: December 18th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Demolition, Structure Excavation/backfill, Landscaping, Aggregate Base, Asphalt Paving, Drilled Piers, Structural Concrete, Masonry, Joint Seal, Reinforcing Steel, Misc. Metals, Shoring, Structural Steel, Concrete Flatwork, Painting & Coating, Electrical & Instrumentation, Dewatering.

Scope of Work: Improvements to Aeration Basins, improvements to the WAS pumps & WAS piping. Demolition to Roughing Filter & Filter Pump Station.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the West County Wastewater District Office, 2910 Hilltop Dr., Richmond, CA 94806 Contact Fraser Bradford 925-606-2400 fraser.bradford@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

Kiewit Infrastructure West Co. (Kiewit)

Kiewit is seeking sub-quotes from Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE); Women Business Enterprises (WBE); Small Business Enterprises (SBE); Small Business in a Rural Area (SBRA); Labor Surplus Area Firms (LSAF); Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBE's must be certified by one of the following agencies prior to bid opening: Caltrans (State Department of Transportation); Small Business Administration (SBA); Tribal, State and Local governments; U.S. Environmental Protection Agency (USEPA); or an independent certifying organization.

Project Owner: Chino Basin Desalter Authority
Project Name: Chino 1 Reliability Project
Project Location: 6905 Kimball Avenue, Chino, CA 91708
Project Bid Date: December 1, 2015 at 2:00pm PST

Project Description:

The work consists of construction of an expansion of the existing Chino I Desalter, including: (1) A new building built on to the existing Chino I Desalter facility; (2) A new reverse osmosis train that will be tied into the existing feed water, permeate, concentrate, and CIP piping manifolds; (3) Modification of the existing sulfuric acid chemical system by replacing two existing metering pumps and furnish and install two metering pumps with appurtenances and discharge piping; (4) A trench overflow is to be constructed and connected below the air gap that conveys water to the brine line; (5) All existing and new asphalt surfaces are to be slurry sealed; (6) Coating of the exterior of the existing process building to match the new process building exterior coating system; (7) Coating of all existing trenches.

Kiewit is requesting quotes in the areas described, but not limited to:

Concrete Formwork, AC Paving, Structural Steel, Painting and Coatings, Piping Supply, HVAC and Electrical/Instrumentation

All responsive Subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible bidders will be expected to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Firms performing on-site work must be signatory to the appropriate union labor agreements that govern their work. Subcontractors, Consultants, Professional Service Firms, and Material Vendors/Suppliers must be able to accept all terms and conditions of the project under its resultant agreement.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information or questions regarding this project, to discuss your specialty or scope of work, the requirements of the contract, licensing, project scheduling, insurance or bonding, please contact our staff listed below. Copies of all project documents are available for review at the address listed below or through SmartBidNet by contacting Kiewit.



Kiewit

Kiewit Infrastructure West Co.

10704 Shoemaker Ave., Santa Fe Springs, CA 90670

Tel: (562) 946-1816, Fax: (562) 490-8644

Contact Kevin Goodman at kevin.goodman@kiewit.com

Kiewit Infrastructure West Co. is an Equal Opportunity Employer.

We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply.

"My Brother's Keeper"

Continued from page 2

ership positions under President Barack Obama, Senator Cory Booker, and New York City Mayor Bill DeBlasio.

ABOUT THE U.S. SMALL BUSINESS ADMINISTRATION (SBA)

The U.S. Small Business Administration (SBA) was created in 1953 as an independent agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. The SBA helps Americans start, build and grow businesses. Through an extensive network of field offices and partnerships with public and private organizations, the SBA delivers its services to people throughout the United States, Puerto Rico, the U. S. Virgin Islands and Guam. www.sba.gov

Source: U.S. SBA

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



SUB-BID REQUESTS CALIFORNIA

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 101 San Jose – Morgan Hill
Resurface and Repair Flexible Pavement, PCC Slab
Caltrans #04-1J6304**

BID DATE: December 1, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Storm Water Annual Report, Sweeping, Cold Plane AC, Asphalt Treated Permeable Base, Base Bond Breaker, AC Dike, Geosynthetic Pavement Interlayer, Shoulder Rumble Strip, AC Dike, Tack Coat, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), Individual Slab Replacement (RSC), Grinding, Object Marker, Midwest Guardrail System, Vegetation Control, Transition Railing, Concrete Barrier, Striping & Marking, Loop Detector and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 132, 580 Tracy
Repair pavement, hot mix asphalt resurfacing and install ITS elements
Caltrans #10-0Q17U4**

BID DATE: December 3, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Erosion Control, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Bird Exclusion Devices, Adjust Utilities, Cold Plane AC, Prepare Concrete Bridge Deck Surface, Treat Bridge Deck, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Shoulder Backing, Imported Borrow, Hydroseed, Compost, Lean Concrete Base, Asphalt-Rubber Binder, Asphaltic Emulsion (Fog Coat), Precoated Screenings, Preparing Inertial Profiler, Prime Coat, Rumble Strip, Data Core, AC Dike, Tack Coat, Jointed Plane Concrete Pavement, Dill and Bond (Tie Bar), Individual Slab Replacement (RSC), Crack and Seal, CIDH Concrete Pile, Structural Concrete, Joint Seal, Sign Structure, Minor Concrete, Delineator, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Vegetation Control, Concrete Barrier Transition, Transition Railing, Buried Post End Anchor, Striping & Marking, Fiber Optic System, Intelligent Transportation System and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Sub-Bids Requested From Qualified
MBE / WBE Subcontractors & Suppliers

**East Bay Municipal Utility District
Consulting Services for Drought
Contingency Plan, Bay Area Regional Reliability
Location: San Francisco Bay Area
Bid Date: 12/4/15**

Seeking the following services:
Water System Modeling, Environmental
Analysis, Institutional Review & Analysis,
Hydrologic Monitoring & Analysis,
Water System Vulnerability Analysis, CVP &
SWP Operational Modeling

RMC Water and Environment
2175 N. California Blvd., Ste. 315
Walnut Creek, CA 94596
Phone: 925-627-4100 • Fax: 925-627-4101
Contact: Tamara Simbirdi, Marketing Coordinator
Email: TSimbirdi@rmcwater.com

We will assist interested firms in obtaining bonds,
lines of credit and/or insurance if necessary.
An Equal Opportunity Employer

NOTICE TO BIDDERS

OLIVER & CO INC

an equal opportunity employer, requesting
quotations from all qualified subcontractors,
especially small businesses, local businesses,
MBE, WBE and DBE

contractors to submit bids for the

“Lao Family Community Development’s
Oakland Care Center Project” located at
2325 E. 12th Street, Oakland CA 94601.

Plans and specifications for the above project will
be available on our FTP site
<ftp://lao.2250-7293-0883@oandco.ftpstream.com>.

Bids are due on

THURSDAY DECEMBER 10th by 2:00 PM.

Non mandatory pre-bid walkthrough onsite on
TUESDAY DECEMBER 1st at 11:00 AM. Bids
received after the deadline will not be accepted.
Bids may be hand delivered, emailed or sent by
courier to 1300 South 51st Street in Richmond,
CA 94804, faxed to 510-412-9095 or emailed to
scetrone@oliverandco.net

Advertise with Us!

Hayward Baker Inc. intends to conduct itself in “Good Faith” with DBE and SB Firms to procure subcontractors and suppliers to provide services/materials for the following (But not limited to):

**Fuel Supplier/Delivery, Construction Equipment Trucking,
Construction Equipment Rental, & Survey Layout
Project #1 Mid-Coast Corridor Transit Project
Elvira Morena Double Track and Mid-Coast Segment 1-2 & 3-4 CIDH Foundations.
Bid Date: Wednesday, December 9, 2015 at 2:00 p.m. PST**

**Quotes are requested by noon on Friday, December 4, 2015
so that all bids can be fairly evaluated.**

**Project #2: Mid-Coast Corridor Transit Project
Drilling for Soldier Piles and Installing Sheet Piles
Bid Date: Wednesday, December 16, 2015 at 2:00 p.m. PST**

**Project #3 Mid-Coast Corridor Transit Project
Soil Nail, Ground Anchor and Shotcrete Retaining Walls
Bid Date: Wednesday, December 16, 2015 at 2:00 p.m. PST**

**Quotes are requested by noon on Friday, December 11, 2015
so that all bids can be fairly evaluated.**

Drawings and specifications may be reviewed in our Lakeside office at 10303 Channel Road, Lakeside, CA 92040, or call 619-956-0850 for information for obtaining a copy of plans and specifications.

This project is a Federally Funded project with a 11.3% DBE/SB goal for the project. The project is prevailing wage. Performance/Payment/Supply Bond may be required.

All materials and services quotes shall be FOB, jobsite. All materials must be off-loaded by supplier. Should you require any assistance in obtaining materials, bonding, financial assistance, and/or insurance, please feel free to call us.

Hayward Baker Inc. is an Equal Opportunity Employer and, as a matter of policy, encourages the participation of DBE/SB Firms to participate in this project.

HAYWARD BAKER INC.

10303 CHANNEL RD, LAKESIDE, CA 92040
TEL: 619-956-0850 FAX: 619-956-0863

Matt Redfern, PE - Project Manager - mredfern@haywardbaker.com

Hayward Baker Inc. intends to conduct itself in “Good Faith” with DBE and SB Firms to procure subcontractors and suppliers to provide services/materials for the following

(but not limited to):

Fuel Supplier/Delivery, Rock Supplier/Rock Trucking, Trucking for Construction Equipment (from Santa Paula, CA to the work site and back), Soils Export, Construction Equipment Rental, Survey Layout, and Geotechnical Testing.

**Project: Mid-Coast Corridor Transit Project
Vibro Piers**

Bid Date: Wednesday, December 16, 2015 at 2:00 p.m. PST

**QUOTES ARE REQUESTED BY NOON ON
Friday, December 11, 2015, so that all bids can be fairly evaluated.**

Drawings and specifications may be reviewed in our Lakeside office at 10303 Channel Road, Lakeside, CA 92040, or call 619-956-0850 for information for obtaining a copy of plans and specifications.

This project is a Federally Funded project with an 11.3% DBE/SB goal for the project. The project is prevailing wage. Performance/Payment/Supply Bond may be required.

All materials and services quotes shall be FOB, jobsite. All materials must be off-loaded by supplier. Should you require any assistance in obtaining materials, bonding, financial assistance, and/or insurance, please feel free to call us.

Hayward Baker Inc. is an Equal Opportunity Employer and, as a matter of policy, encourages the participation of DBE/SB Firms to participate in this project

HAYWARD BAKER INC.

10303 CHANNEL RD, LAKESIDE, CA 92040
TEL: 619-956-0850 FAX: 619-956-0863

Sunil Arora, Senior Project Manager - sarora@haywardbaker.com

For more news/press release visit www.sbeinc.com/resources/news.cfm

SUB-BID REQUESTS CALIFORNIA

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS ROUTE 880 – CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY FROM FREMONT BOULEVARD IN FREMONT TO HIGH STREET IN OAKLAND,
Contract No. 04-2J0704,

Federal Aid Project ACHSNHP1-880-1(074)E,
Disadvantaged Business Enterprise goal assigned is 18%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: DECEMBER 3, 2015 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS - RTE 580 FOR CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN COUNTY NEAR TRACY FROM STANISLAUS COUNTY LINE TO ALAMEDA COUNTY LINE.

CONTRACT NO. 10-0Q17U4,
FEDERAL-AID PROJECT ACNHP-X077(023)E,
Disadvantaged Business Enterprise goal assigned is 13%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: December 3, 2015 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Bridge Deck Resurfacing, Clearing & Grubbing, Cold Plane, Concrete Barrier, Construction Area Signs, Crack and Seal, Electrical, Erosion Control, Guard-railing, HMA Dike, Lean Concrete Base, Markers/Delineators, Minor Concrete, Minor Concrete Structures, PCC Paving, Precoated Screenings/ Asphalt Rubber Binder, Preparing Inertial Profiler, Preparing Grinding, Rumble Strip, Sign Structures, Striping and Pavement Markers, WPCP Prep, Underground Work, Vegetation Control Concrete, Trucking, Sweeping, Water Trucks, Erosion Control Materials, Imported Borrow Material, Shoulder Backing Material, Aggregate Subbase Material, Aggregate Base Material, HMA Material, RHMA Material and Tack Coat Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS ROUTE 101 – CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN MORGAN HILL AND SAN JOSE FROM EAST DUNNE AVENUE TO 0.9 MILE NORTH OF SILICON VALLEY BOULEVARD,
Contract No. 04-1J6304,

Federal Aid Project ACNHP-Q101(283)E,
Disadvantaged Business Enterprise goal assigned is 8%

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: DECEMBER 1, 2015 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, METAL BEAM GUARDRAIL, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, COLD PLANE.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
Contact: Adrienne Lewis
Email: adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL ALL CERTIFIED DVBE AND SBE SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES

FOR THE FOLLOWING PROJECT:

DELTA SERVICE DISTRICT CENTER RELOCATION

CALIFORNIA CONSERVATION CORPS PROJECT #107756 STOCKTON, CA

BID DATE: December 3rd, at 2:00PM ESTIMATE: \$19,500,000

Trades needed but not limited to: Underground Utilities, Grading, Paving, Cast-in-place Concrete, Masonry, Manufactured Stone Veneer and Trim, Landscape and Irrigation, Guard Post, Chain link Fence and Gates, Decorative Metal Fences and Gates, Site and Street Furnishings, Structural Steel, Metal Fabrications, Steel Decking, Cold Formed Metal Framed, Metal Stairs, Rough Carpentry, Exterior Finish Carpentry, Casework, Glued Laminated Construction, Architectural Woodwork, Waterproofing, Metal Roof Panels, Thermal Insulation, PVC Roofing, Sheet Metal Flashing Trim, Roof Specialties and Accessories, Firestopping, Sealants, Metal Doors and Frames, Access Doors and Frames, Overhead Coiling Doors, Folding Doors, Wood Windows, Unit Skylights, Finish Hardware, Glazing, Louver, Grilles and Sun-Control, Plaster, Gyp Board, Tile, Ceiling, resilient Flooring, Tile carpeting, Access Flooring, Wall Covering, Acoustic Panels, Painting, Visual Display Surfaces, Display Cases, Signage, Traffic Signage, Toilet and Shower Compartments, Plastic Lockers, Flag Poles, Appliances, Toilet Compartments and accessories, Window Shades and Blinds, HVAC, Plumbing, Electrical, Fire Sprinklers

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC.

REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO HEIR

WORKERS COMPENSATION INSURANCE.

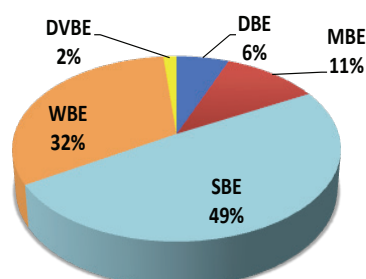
WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S

COLLECTIVE BARGAINING AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER

AUDIENCE PROFILE

Small Business Exchange, Inc.



Merriwether and Williams Insurance Services is requesting immediate sub-bids from all certified SBEs and DVBEs for the Bond Assistance Program Los Angeles Broker/Administrator Contract for the City of Los Angeles, and potentially METRO. Scope of work is as follows:

Contractor Community Outreach

Subcontracts due to Merriwether & Williams: Tuesday, November 24, 2015

Bid due date and time: December 2, 2015, 3:00 p.m.

Merriwether & Williams Insurance Services

Email: Shanette@imwis.com / Phone: 213.258.3086

Please contact us for plans and specifications and for assistance with bonds, lines of credit, and/or insurance.

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2370J
(ID No. FCE15102)**

MASONIC AVENUE STREETSCAPE IMPROVEMENTS

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on December 16, 2015**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfdpw.org/biddocs. Please visit the Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Masonic Avenue from Fell Street to Presidio Avenue and consists of demolition, pavement renovation, curb ramp and bulb-out construction, sewer replacement, watermain installation, landscape work, street lighting, traffic signal and MUNI overhead contact system work, traffic routing and all associated work. The time allowed for completion is 550 consecutive calendar days. The Engineer's estimate is approximately \$16,000,000. For more information, contact the Project Manager, Cristina Olea at 415-558-4004.

This Contract requires pre-qualification by the City for the Bidder or Bidder's subcontractor to perform the water work. Only Bidders or Bidders with subcontractors who have successfully completed the pre-qualification process for the applicable category of Work, as posted at <http://sfwater.org/pre-qualify> and active on list at time of Bid Opening, are allowed to submit Bids for this Contract. The applicable pre-qualification category for this Contract is: Local Water Projects - Small (<48") Water Pipelines.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Finbarr Jewell at 415-554-8360 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on December 1, 2015; 10:30 a.m., at 30 Van Ness Ave, 5th Floor Main Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Executive Director of Municipal Transportation Agency recommends the contract for award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

11/19/15
**CNS-2817323#
SMALL BUSINESS EXCHANGE**

tion, chemical dependency education, sexual harassment, job survival skills, mentoring, team building and relationships

Videotaped and live presentations by industry experts further enhance the training. Students that successfully pass any of the environmental training modules will receive certification in that particular discipline. Students can also receive from 3 to 6 units of credit in carpentry from Laney College.

Source: <http://www.cypressmandela.org>

**STATE OF CALIFORNIA
DEPARTMENT OF CORRECTIONS
AND REHABILITATION**

NOTICE TO CONTRACTORS

MULTIPLE STATE PRISONS ELECTRIFIED FENCE PROJECT NETTING REPLACEMENT - PHASE IV

The California Department of Corrections and Rehabilitation (CDCR) intends to receive bids and award a contract to remove and replace the existing electrical wires of the Lethal Electrified Fence (LEF) system with new, and adding approximately 6,300 Lineal Feet (LF) of new Wildlife Mitigation Netting (WMN) and associated components/hardware to the LEF at the California Department of Corrections and Rehabilitation (CDCR) - Mule Creek State Prison (MCSP) only, and approximately 14,900 LF of existing WMN and associated components/hardware covering the existing bottom nine (9) stainless steel wires of the LEF, as well as removing the existing rodent wire and associated hardware, at the CDCR - California Medical Facility (CMF) and Salinas Valley State Prison (SVSP). The work shall be completed in the following order for these three (3) institutions, located as follows:

1. Mule Creek State Prison (MCSP)
4001 Highway 104
Ione, CA 95640
2. California Medical Facility (CMF)
1600 California Drive
Vacaville, CA 95696
3. Salinas Valley State Prison (SVSP)
31625 Highway 101
Soledad, CA 93960

The INVITATION FOR BID which includes the Projected Timetable, Drawings and Specifications for the above referenced project is available to view and download on the California State Contracts

Register (CSCR) eProcurement website at <http://www.bidsync.com>: Reference Bid Number 60000001899.

CDCR Contact: Ms. Toshi Cordova
Phone No.: (916) 255-6151
E-mail: Toshi.Cordova@cdcr.ca.gov

CONTRACTORS INTERESTED IN BIDDING MUST ATTEND THE SCHEDULED MANDATORY WALK-THROUGH as scheduled below:

- Mule Creek State Prison at 10:00 a.m. on December 17, 2015
- California Medical Facility at 2:00 p.m. on December 17, 2015
- Salinas Valley State Prison at 10:00 a.m. on December 18, 2015

(Information is included in the IFB document referenced above to confirm attendance and begin gate clearance process).

STATE'S DISABLED VETERAN BUSINESS ENTERPRISE (DVBE) 3% MINIMUM PARTICIPATION GOAL IS A REQUIREMENT OF THIS PROJECT.

In accordance with M&VC §999.5(a) and PCC §10115, an incentive will be given to bidders who provide DVBE participation. For evaluation purposes only, the State shall apply an incentive to bidders that propose California certified DVBE participation as identified on the Bidder Declaration form and confirmed by the State. The incentive amount for awards based on low price will vary in conjunction with the percentage of DVBE participation and applied to responsive bids from responsible bidders.

The State's Estimate for the project is approximately \$1,658,112.00

When in the best interest of the State, all bids may be rejected.

11/19, 11/26/15
**CNS-2816881#
SMALL BUSINESS EXCHANGE**



Notice of Availability for Parking Lot Operations

The San Francisco Port Commission is issuing a Request for Proposals ("RFP") to seek qualified Parking lot operators to operate surface parking lots in the northern waterfront located at SWL321, SWL321-I, SWL323-324, Pier 19½, Pier 29½, and Pier 33. The RFP package will be available for pick up at the Port of San Francisco, Pier 1, San Francisco, CA 94111 or download from the Port's website www.sfport.com (<http://www.sfport.com/index.aspx?page=18>) on November 6, 2015. For more information you may contact Bob Davis at robert.g.davis@sfport.com or Jay Edwards in writing at jay.edwards@sfport.com.

Submittals must be delivered by hand to the Port of San Francisco, Pier 1, San Francisco CA 94111, no later than 5:00 P.M. PST on Thursday, December 17, 2015.

CNS#2816396

Vibrant Entrepreneurial Ecosystem

Continued from page 3

granted an additional \$100,000 to the University of North Dakota Center for Innovation to help the state's small businesses apply for research grants under these programs. Here in Fargo, innovators partnering with North Dakota State University are currently working to commercialize products in areas as diverse as wireless technology, wood plastics, and new methods to detect biotoxins. This is truly cutting-edge work.

Senator, as you know, just last month, our SBIR Road Show brought some of the government's top-decision makers on federal research grants to Fargo to meet with local innovators. The feedback we've received has been universally positive.

In addition to financing and research grants, the SBA is proud to help fund an outstanding group of resource partners - our Small Business Development Centers, Women's Business Centers and SCORE executive mentors. SBA provides more than \$900,000 annually so these partners can provide tailored assistance to North Dakota's small firms. We know small businesses need reliable financing to grow. But we also know how important it is to provide information about business fundamentals, regulatory compliance, government contracting, exporting, and how to network your way into new opportunities and new customers.

This year in Fargo, our district office is standing up our first Emerging Leaders program. We've enrolled our first class of 16 experienced entrepreneurs committed to scaling up their firms.

The national statistics for executives who've gone through the SBA's Emerging Leaders program are really amazing. Two out of three leaders who have been through this program have increased their revenue; three out of four have hired new employees; and nearly half have secured government contracts.

Finally, the SBA remains deeply committed to North Dakota's Native American population. Last fiscal year, North Dakota had seven Native-owned firms operating under our 8(a) program designed to help socially and economically disadvantaged companies gain access to federal contracts. These firms were awarded more than \$19 million in government contracts. In addition, North Dakota has 18 HUBZone Firms that were awarded \$2.4 million in Fiscal Year 2014 and more than \$2.5 million already this Fiscal Year.

Senator: The SBA is engaged on many fronts to support the work happening here to promote small business growth across North Dakota. And we're especially proud to be part of the unique spirit of collegiality and cooperation that has made Fargo such an attractive place for entrepreneurs. With that, I'd be happy to take your questions.

Source: www.sba.gov

About Cypress Mandela

Continued from page 4

- Electrical fundamentals
- Plumbing fundamentals
- Introduction to operating engineers
- Fundamentals of Solar
- Solar Installation
- Solar Techniques and Training
- Life skills: time management, budgeting, nutri-

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367646-00

Fictitious Business Name(s):
Biolight US
Address
**67 Harrington Street,
San Francisco, CA 94112**
Full Name of Registrant #1
Huiyi Zhong
Address of Registrant #1
**67 Harrington Street,
San Francisco, CA 94112**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/4/2015**

Signed: **Huiyi Zhong**

This statement was filed with the County Clerk of San Francisco County on **11/5/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/5/15

11/12/15 + 11/19/15 + 11/26/15 + 12/3/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367874-00

Fictitious Business Name(s):
STEEP
Address
**240 Ritch Street,
San Francisco, CA 94107**
Full Name of Registrant #1
Alvin Yu
Address of Registrant #1
**850A Brunswick Street,
San Francisco, CA 94112**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/18/15**

Signed: **Alvin Yu**

This statement was filed with the County Clerk of San Francisco County on **11/18/15**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/18/2015

11/19/15 + 11/25/15 + 12/3/15 + 12/10/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367434-00

Fictitious Business Name(s):
Lion's Heart
Address
**3150 18th St Suite 202,
San Francisco CA 94110**
Full Name of Registrant #1
Kimberley Rose Peirano
Address of Registrant #1
**2142 Ahneita Dr,
Pleasant Hill, CA 94523**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/8/15**.

Signed: **Kimberley Rose Peirano**

This statement was filed with the County Clerk of San Francisco County on **10/22/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
10/22/2015

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0366918-00

Fictitious Business Name(s):
Verso
Address
**1525 Mission Street,
San Francisco, CA 94103**
Full Name of Registrant #1
Soma Lounge, LLC (CA)
Address of Registrant #1
**3201 Fillmore Street,
San Francisco, CA 94123**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/22/2015**

Signed: **Jeremy Scherer**

This statement was filed with the County Clerk of San Francisco County on **9/3/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
9/22/015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367453-00

Fictitious Business Name(s):
Pagan Idol
Address
**246 Kearny Street,
San Francisco, CA 94108**
Full Name of Registrant #1
Future Beverage Inc (CA)
Address of Registrant #1
**244 Kearny Street, 7th Floor
San Francisco, CA 94108**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/23/15**.

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **11/3/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
10/23/15

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0366912-00

Fictitious Business Name(s):
Wildhawk
Address
**3464 19th Street,
San Francisco, CA 94110**
Full Name of Registrant #1
Sunset Bar LLC (CA)
Address of Registrant #1
**3201 Fillmore Street,
San Francisco, CA 94123**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/22/2015**

Signed: **Jeremy Scherer**

This statement was filed with the County Clerk of San Francisco County on **9/22/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
9/22/2015

9/24/15 + 10/1/15 + 10/8/15 + 10/15/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367440-00

Fictitious Business Name(s):
Registry For A Cause
Address
**2790A Sacramento Street,
San Francisco, CA 94115**
Full Name of Registrant #1
Clothingswap.org Inc. (CA)
Address of Registrant #1
**2790A Sacramento Street,
San Francisco, CA 94115**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/17/15**.

Signed: **Suzanne Agasi**

This statement was filed with the County Clerk of San Francisco County on **10/23/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
10/23/15

10/29/15 + 11/5/15 + 11/12/15 + 11/19/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367614-00

Fictitious Business Name(s):
The Lark Bar
Address
**29 Third Street,
San Francisco, CA 94103**
Full Name of Registrant #1
Destination Bars Inc (CA)
Address of Registrant #1
**244 Kearny Street, 7th Floor
San Francisco, CA 94108**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **11/3/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
11/3/15

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367747-00

Fictitious Business Name(s):
KMD Group
Address
**21606 Justco Lane,
Castro Valley, CA 94552**
Full Name of Registrant #1
Mouhamet Dia
Address of Registrant #1
**21606 Justco Lane,
Castro Valley, CA 94552**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/13/15**

Signed: **Mouhamet Dia**

This statement was filed with the County Clerk of San Francisco County on **11/13/15**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/13/2015

11/19/15 + 11/25/15 + 12/3/15 + 12/10/15

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 15-551568

PETITIONER OR ATTORNEY

Cheng Chen
2475 17th Avenue, San Francisco, CA 94116

TO ALL INTERESTED PERSONS:

1. Petitioner **Cheng Chen** for a decree changing names as follows:

Cheng Chen changed to **Darren Chen**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **December 24 2015** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

ARLENE RAMOS, Clerk
DATED - September 29, 2015

11/19/15 + 11/25/15 + 12/3/15 + 12/10/15

Industrial Magic

Continued from page 1

nization therefore, making it more successful. This strategy prevents high employee turnover and saves the company time and money from repeating the process for the same role. Taylor has retained greater than 65% for workforce for 10 or more years. You can see the employee engagement when you visit the office. They love working for Taylor and being a part of her team.

Like many small business owners, Taylor had an idea to solve a problem. In 1995, she learned that an employer was having difficulty meeting OSHA compliance requirements. They had hundreds of employees who were required to have pre-employment drug testing physicals and OSHA mandated testing. The disruption for that employer was the loss of time and productivity sending an employee to a clinic versus working on the project. Taylor's solution was to develop a mobile medical service to meet those needs on site. The immediate response was so overwhelming she opened a medical facility to do the same.

Like many small businesses and startups, Taylor Made Diagnostic did not always have the capital to grow, let alone have the resources for a bright new office.

"The idea to start my own firm was started with only five grand and a vision," said Taylor. "When I started, I didn't pay myself for four years. I was undercapitalized, but I kept putting any money I made back into the business because I believed in what I was doing and knew it would work out in the end."

Visit the link below for the full article:

<http://www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1411&pageID=25>

Source: www.sba.gov

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange**.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



Access to Capital

SMALL & MINORITY BUSINESS

100 Most Active SBA 7(a) Lenders

Rank	Lender	Number of Loans	Total Loans
1	Wells Fargo Bank, National Association	7,254	\$1,918,439,200
2	Live Oak Banking Company	966	\$1,148,420,300
3	U.S. Bank National Association	3,977	\$776,361,900
4	JPMorgan Chase Bank, National Association	4,040	\$753,770,300
5	The Huntington National Bank	4,337	\$672,841,800
6	Celtic Bank Corporation	1,586	\$499,432,500
7	Ridgestone Bank	475	\$474,329,200
8	SunTrust Bank	575	\$364,656,500
9	Newtek Small Business Finance, Inc.	391	\$355,661,700
10	Seacoast Commerce Bank	325	\$293,551,200
11	Compass Bank	1,432	\$269,104,500
12	Regions Bank	329	\$247,288,000
13	BBCN Bank	315	\$240,504,400
14	Bank of the West	321	\$231,023,700
15	BankUnited, National Association	169	\$207,269,700
16	Stearns Bank National Association	490	\$205,395,900

17	Yadkin Bank	238	\$204,178,600
18	TD Bank, National Association	1,024	\$201,463,600
19	East West Bank	243	\$183,401,700
20	Commonwealth Business Bank	182	\$180,568,000
21	First Financial Bank	307	\$175,483,600
22	NewBank	149	\$167,676,000
23	Hana Small Business Lending, Inc.	192	\$166,624,400
24	Manufacturers and Traders Trust Company	1,273	\$166,461,600
25	Wilshire Bank	314	\$158,600,700
26	United Community Bank	116	\$158,586,400
27	KeyBank National Association	471	\$154,059,800
28	Pacific City Bank	222	\$147,607,000
29	First Bank Financial Centre	299	\$143,032,700
30	Metro City Bank	96	\$139,078,800
31	Pacific Premier Bank	92	\$130,542,700
32	Umpqua Bank	126	\$128,497,400

Visit link below for the full list:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1402&pageID=25

Business Tools

Year-End Tax Planning Now



By Barbara Weltman

It's that time again for owners to think about taxes. It may not be the most enjoyable endeavor of the year but it's certainly one that will put money in your pocket. The sooner you get started, the more opportunities you'll have and the less stressed you'll be. Here are some basic planning ideas that you can use now to improve your tax picture for the year.

Meet with your tax advisor

Don't wait another minute to schedule a meeting with your tax advisor. With the 2014 tax-filing season over, tax advisors are ready now to share year-end planning strategies with you. Some possible actions are described below. However, it's up to you, and your advisor, to tailor the actions to your situation.

Actions for cash method businesses

Many small businesses, such as service-businesses, use the cash method of accounting. If you report your income and expenses using this method of accounting, you have some flexibility in timing income and deductions near the end of the year.

- **Defer income.** Postponing the receipt of income until next year gains you more time for paying taxes on that income. For example, if you're a web designer and complete a project late in December, don't send an invoice until the end of the year or early in January so you'll receive payment in 2016. Caution: Don't defer income if you have immediate cash flow needs or concerns about the ability of the customer or client to pay.
- **Accelerate expenses.** The same reasoning for deferring income applies to the payment of expenses, only in reverse: Pay what you can now so you can deduct it in 2015. This means clearing up outstanding bills and stocking up on supplies you expect to need in the coming year. If this time of the year is slow for you, consider taking any needed continuing education courses so you can write-off the cost this year. Caution: There's a prepaid expense rule that limits what you can deduct now when prepaying multiyear costs, such as a three-year subscription.

Actions for accrual method businesses

If you report your income and expenses on the accrual method, there are special options for you to consider. Examples:

- **Declare year-end bonuses for employees.** You can deduct them in 2015 as long as you actually pay them by March 15, 2016. This year-end bonus rule does not apply to company owners.
- **Authorize charitable contributions.** The board of directors can authorize charitable contributions, which are also deductible in 2015 as long as they're paid by the March 15, 2016, deadline. This strategy only applies to C corporations,

Be mindful of basis

If you own an S corporation that had a bad year, the deduction for your share of losses is limited to the extent you have basis in your stock and loans you've made to the business. Consider ways to increase basis:

- **Make new loans to your corporation.** Put the terms of the loans in writing and reflect them on the corporate books.
- **Restructure third-party loans that you've personally guaranteed.** If agreeable, the lender can rework the loans so that you are jointly liable for the debt and not a mere guarantor.

You can take a one-hour webinar from the IRS about S corporation basis on November 18 at 2 pm ET (11 am PT) about S corporation basis. The program covers why basis is important, how to figure it, and what debt constitutes basis. Register and find details from the IRS.

Settle up projected taxes

Review your tax payments to date and the year-end strategies you use or plan to use so you can adjust the final installment of estimated taxes for

2015. Try to get as close as you can to the amount of your 2015 tax bill so you don't overpay or underpay. If you overpay, you won't recoup your money until you file your 2015 return. If you underpay, you may owe a penalty. The deadline for the fourth installment of estimated taxes for 2015 is:

- December 15, 2015, for C corporations reporting on a calendar year.
- January 15, 2016, for owners reporting business income on their personal returns.

Conclusion

In doing your year-end tax planning, monitor what Congress is doing about the more than 50 tax breaks for individuals and businesses that expired at the end of 2014. Likely most, if not all of them, will be extended retroactively for 2015. You may only have a short time to act upon them, so stay alert.

About BarbaraWeltman

Barbara Weltman is an attorney, prolific author with such titles as J.K. Lasser's *Small Business Taxes*, J.K. Lasser's *Guide to Self-Employment*, and *Smooth Failing* as well as a trusted professional advocate for small businesses and entrepreneurs. She is also the publisher of *Idea of the Day*® and monthly e-newsletter *Big Ideas for Small Business*® and host of *Build Your Business Radio*. She has been included in the List of 100 Small Business Influencers for three years in a row. Follow her on Twitter: @BarbaraWeltman.

Source: www.sba.gov

ABLE: Asian Black Latino Enterprises

NCLR Highlights Need for Greater Access to Financial Services in Latino Communities

With the rapid growth of the Hispanic population in the United States, the ability for Latino families to improve their financial health will become increasingly important for the overall growth of the nation's economy. Many Latino families are still recovering from the Great Recession, which drastically reduced their wealth and pushed them out of the banking system. Today, NCLR (National Council of La Raza) released a series of four Profiles on Latinos and Banking, which take a closer look at the unique needs of Hispanic consumers and highlight financial products and features that can better serve the community.

"The economic advancement of Latino families will deeply shape the economic future of this country. Yet retail banking has not done enough to reduce the economic inequality in communities of color," said Eric Rodriguez, Vice President of the Office of Research, Advocacy and Legislation at NCLR.

The profiles highlight the economic realities of Hispanic families as they interact with the financial sector. Key findings include:

- Most Latinos (61 percent) were saving regularly, but they still had a limited safety net. One-third of those surveyed had trouble paying bills or needed emergency cash.
- Several factors, including education, income and language ability can affect access to and understanding of credit. Among Latinos

earning less than \$30,000 only 36 percent reported using a credit card, compared to 70 percent of those earning \$50,000 or more.

- The majority of Latinos were willing to use mobile banking, but very few were actively using this technology. Only one-fifth of survey respondents reported having used mobile banking.
- Economic inclusion is a critical component of immigrant integration, yet many barriers exist that prevent noncitizen Hispanics from advancing their financial health. Noncitizens in particular were less likely to own a bank account or have a credit card than their citizen peers.

"Hispanics are a large and powerful consumer base—one that will only continue to grow as more immigrants integrate into the fabric of our nation," added Rodriguez. "While bank account ownership within the Latino community is very high, simply having an account has not moved the needle toward greater financial security. Financial institutions have a valuable opportunity to tailor their products and services to more effectively reach and better serve the Latino community. Providing more access and better products and services not only puts Latinos in a stronger financial position, but also allows banks to cultivate relationships with Latino consumers who will play an important role in the future of this country's economy."



Data featured in the profile series is based on research NCLR conducted in Florida, Illinois and Texas in 2013.

NCLR—the largest national Hispanic civil rights and advocacy organization in the United States—works to improve opportunities

for Hispanic Americans. For more information on NCLR, please visit www.nclr.org or follow along on Facebook and Twitter.

Source: <http://www.nclr.org>

Patti LaBelle's Sweet Potato Pies Selling \$2.3 Million Underscores the Power of Black Dollars



By F. Taylor

There is a hilarious review of Patti LaBelle's sweet potato pies called Patti Pies being sold in Walmart stores around the country. However, if you followed only this story, then you missed a VERY IMPORTANT point and lesson for the community.

In one weekend, Patti Pies sold completely out of Walmart. The demand was so high, the store's bakeries were telling callers they were out before even saying hello. It's estimated over \$2.3 million dollars of pies were sold this past weekend alone.

What's the lesson?

There is economic power in the black dollar.

With over \$1.2 trillion dollars in annual spending power, the black community has an opportunity to not only enjoy Patti's pies, but also enjoy some financial control over the future, create jobs, businesses and funds to help make our communities better.

Instead of making it rain into Walmart registers, imagine if the community came together to put our money in black owned banks in the community, shopped with the local black entrepreneurs in the community and helped to circulate our funds among ourselves first.

This would create the jobs we so desperately need in our community. Provide lending options for the banks and credit unions in the community which makes more businesses, more opportunity to spend with each other, more jobs, more tax revenue for schools and social programs.

PLEASE, black people, wake up and start using your economic power to help yourself. As Dr. Claude Anderson said, you have already made everyone else on the planet rich.

It's time we did that for ourselves.

Source: <http://urbanintellectuals.com>

Walmart Is Trying Hard To Fix The Devastating Patti LaBelle Pie Drought

If you're just reading about Patti LaBelle's sweet potato pies -- as Drake's album says -- it's too late.

LaBelle's sweet potato pies are currently out of stock at Walmart, thanks in part to James Wright Chanel's animated and soulful review posted on Youtube last Thursday.

The legendary R&B diva has a number of recipe books and according to the Associated Press, began a partnership selling her sweet potato pies with Walmart in September.

The corporation is "working as hard as possible" to get the hot item pies back in stock at Walmart locations," Kinna Thomas, senior buyer for cakes and pies at Walmart said in a video statement.

"I'm so excited about the buzz that we've gotten on this pie," Thomas said. "James, I want to personally thank you for everything you've done to draw interest on this product for us."

Consumers were literally grabbing LaBelle's pies by the second, just days after Chanel's review was posted to Youtube.

"Walmart sold one pie per second for 72 hours straight last weekend," a Walmart representative said in an e-mail statement to The Huffington Post.

The pies, which sell for \$3.48 according to Walmart's website, were the most visited food item on the company's site and the second most searched food item on its site -- next to turkeys, the



representative added. Walmart's site isn't the only place the pies have gotten attention. Many have tweeted and posted videos about LaBelle's pies following Chanel's review. An eBay listing reveals one seller offering the pie for \$40.99 -- nearly 12 times its original price.

But perhaps the most exciting response to Chanel's review, was by the music legend herself.

Chanel told local Fox 32 News in Chicago that LaBelle personally called him to thank him for his review.

"She kept telling me how much she loved me," he told Fox 32. "She was like 'boy you can sing!'"

In an effort to supply the high demand of LaBelle's pies that Chanel claims turns you "into Patti" -- Kerry Robinson, vice president for bakery and deli at Walmart, told NPR the corporation is in the process of "securing another 2 million pounds of sweet potato."

In meantime -- we'll just keep our fingers crossed!

Source: <http://www.huffingtonpost.com>